

Thinking about Buying or Selling a Home?

The Right Agent Makes ALL the Difference.



Ask your potential agent the questions below to help decide if they are a good fit for your needs.

How long have you been working in Residential Real Estate?

Is this your full-time job?

How many real estate designations do you hold? If so, please list.

How many homes have you sold in your career?

What is your average *original* List to Sale price ratio?

From original list date, what is your average # of days on market?

What is the percentage of sellers vs. buyers you represent?

Do you offer services over and above broker-provided services? If so, please provide details.

Will you represent me exclusively?

Can you recommend service providers who can help me with: Mortgage financing, home repairs, legal services, title/escrow?

What is your commission?

Are there other costs I can expect? If so, can you provide list?

Do you provide home staging services?

How familiar are you with my neighborhood or search area?

How quickly do you return calls, text, or emails?

Do you utilize automated business technology? If so, please provide examples.

Do you work independently or with a team? If a team, how many employed, and will you still be my direct contact?

In one word, what differentiates you from other agents/teams?

Can you provide references?

Agent 1	Agent 2	Agent 3

